

TOP 3 SUSTAINABLE* SALES PRACTICES

for



*sustainable environmentally = sustainable financially

1° accept that:
Some things don't change



↳ MEDDPICCS ↔ sales processes

2° practice empathy:
simple but not always easy

↳ hybrid working... changed priorities



3° cultivate abundance:

increase creativity
repeat good practices



© 2021 Dr Tuuli Bell, the author of *The Art of Presales* series and founder of www.tuulibell.com

New to pre-sales? Inspirational, easy to read guide



Seasoned professional? Journal for meditation and reflection



Looking for a private client meditation session?
[Available daily](#)